

NewsReleaseHoneywellSaybrookAugust2018Final

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**HONEYWELL IMPLEMENTS ADVANCED e7 THERMOSTAT AND GUESTROOM CONTROLS TO REDUCE ENERGY USE AT SAYBROOK POINT INN, MARINA AND SPA IN CONNECTICUT**

**ATLANTA**, August 22, 2018 – Honeywell (**NYSE: HON**), a global leader in connected hospitality, announced the Saybrook Point Inn, Marina and Spa has successfully implemented Honeywell's INNCOM e7 Thermostat and guestroom controls in all guestrooms and public spaces.

The e7 Thermostat is the core of Honeywell's guestroom energy management system that delivers energy savings and comfort via its use of occupancy sensing technology and easy-to-use control plate. Having maintained the AAA Four-Star rating for 16 consecutive years, Saybrook Point is widely recognized in New England as a premier destination with award-winning sustainability practices.

"On the front end, the new e7 unit is easy for our guests to use. On the back end, Honeywell's energy management software connects all of our guest rooms and public spaces to a central energy optimization control station. We spend significantly less on energy costs compared to hotels our size in our area," said John Lombardo, general manager at Saybrook Point. "Our units with e7 Thermostats have a guest occupancy detection system that optimizes energy by setting back the temperature for vacant rooms. With Honeywell's guest-activated 'do-not-disturb' and 'make up room' hallway display, guests may conveniently manage their privacy from within the room."

Saybrook Point also uses the Honeywell INNCOM wireless network system, which communicates each room's vacant or occupied status to management. This helps to efficiently schedule housekeepers based on room occupancy.

In addition, Saybrook Point Inn has installed INNCOM e7 Thermostats in its public spaces and meeting rooms for greater environmental responsibility and cost savings. "The e7 Thermostats in our public space-areas reduce unnecessary heating and cooling. This significantly lowers energy expenses and system maintenance costs," Lombardo said. "The system incorporates a user-defined 'scheduler' program for meeting rooms and public areas that allows us to heat and cool areas before events to optimize energy use."

"As an engineer, I value the ease of programming individual e7 thermostat temperature settings," said Nick D'Acri, veteran chief engineer at Saybrook Point Inn. "With the e7, I centrally load specific

allowable temperature range settings into each thermostat's memory from my office. This greatly reduces our engineers' time for what used to be a manual process.”

The e7's system builds on Honeywell's energy control experience and is updated with the latest technology, a modern look, and simple-to-use interface. An added enhancement is the e7's ability to use its built-in proximity sensor to automatically brighten its flat panel control display when a guest approaches. When the unit senses that a guest is not nearby, the e7's panel dims for a better sleeping environment.

“Honeywell has played a large part in developing our sustainable practices and keeping our guests comfortable,” Lombardo said. “Saybrook Point's owners have been early adopters of a variety of advanced sustainability systems. The property has earned many awards and is the first full-service hotel in Connecticut to achieve the Energy Star rating by the U.S. Environmental Protection Agency. It is also the first hotel in Connecticut to achieve 'Green Lodging' status as well as the first 'Clean Marina' designation.”

The Saybrook Point Inn, Marina and Spa is situated along the picturesque shores of historic Old Saybrook, where the Connecticut River meets the Long Island Sound. It features a collection of more than 100 elegantly-appointed guestrooms, a rejuvenating full-service SANNO Spa, a casual fine dining restaurant Fresh Salt, as well as a unique waterside Lighthouse Suite. For more information visit [www.saybrook.com](http://www.saybrook.com).

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Honeywell Home and Building Technologies (HBT) is a global business with more than 38,000 employees worldwide. HBT creates products, software and technologies found in more than 150 million homes and 10 million buildings worldwide. We help homeowners stay connected and in control of their comfort, security and energy use. Commercial building owners and occupants use our technologies to ensure their facilities are safe, energy efficient, sustainable and productive. For more news and information on Honeywell Home and Building Technologies, please visit <http://www.honeywell.com/newsroom>.

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